

## Message Text

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43

ORIGIN EB-07

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DRAFTED BY EB/OCA/CD:REDAY:JMN

APPROVED BY EB/OCA/CD:WERAU

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EUR/SOV:WEDGAR

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DESIRED DISTRIBUTION

AGRICULTURE, CIEP, COMMERCE, EXIM, TREASURY, USIA

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R 160259Z SEP 76

FM SECSTATE WASHDC

TO AMEMBASSY MOSCOW

AMEMBASSY PRAGUE

USMISSION EC BRUSSELS

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USEC FOR HOFFMAN

E.O. 11652: N/A

TAGS: OCON, BEXP, EEWT, XH

SUBJECT: EASTERN EUROPE ECONOMIC/COMMERCIAL OFFICERS'  
CONFERENCE, SEPTEMBER 27-30, 1976

REF: STATE 214653; STATE 221062

1. AS INDICATED IN STATE 221062, CONFERENCE ORGANIZERS  
HAVE BEEN PUTTING TOGETHER A QUOTE SESSION ORGANIZATION  
GUIDE END QUOTE FOR EACH SESSION TO ASSIST PANELISTS IN  
THEIR PREPARATIONS FOR SUBJECT CONFERENCE.

2. EACH POINT SUGGESTED IN A GUIDE REMAINS A SUGGESTION  
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AND NO PANELIST COULD COVER ALL THE POINTS ADEQUATELY IN

THE BRIEF TIME ALLOTTED FOR HIS OR HER PRESENTATION.  
PANELISTS SHOULD SELECT FROM THEIR OWN EXPERIENCES THE  
POINTS WARRANTING PARTICULAR EMPHASIS AND PROMISING TO  
STIMULATE THE GREATEST DISCUSSION.

3. FOR MOSCOW: WE WOULD APPRECIATE IT IF SKOUG COULD  
PREPARE A BRIEF UNCLASSIFIED OUTLINE OR NARRATIVE DESCRIPTION  
OF HIS PRESENTATION FOR SUBMISSION TO THE MODERATOR  
AS SOON AS PRACTICABLE AFTER ARRIVAL IN GARMISCH TO PERMIT  
FINAL COORDINATION AMONG PANELISTS.

4. SESSION ORGANIZATION GUIDE FOR SESSION AT 0830-1030  
HOURS ON SEPTEMBER 28 FOLLOWS:

A. AGENDA ITEM: ENVIRONMENT FOR EAST-WEST TRADE POLICY

MODERATOR: ARTHUR HOFFMAN, USIA

PANELISTS: DAVID EVANS, CIEP; ROBERT BEST, SENATE FINANCE;  
LAURENCE LASOFF, BEWT; WILLIAM EDGAR, EUR/SOV; KENNETH  
SKOUG, MOSCOW--A FIELD PERSPECTIVE.

RAPPORTEUR: ROBERT MONTGOMERY, PRAGUE

B. OBJECTIVES OF SESSION:

TO ASSESS THE CURRENT DOMESTIC AND INTERNATIONAL POLITICAL  
ENVIRONMENT FOR THE CONDUCT OF EAST-WEST TRADE POLICY,  
INCLUDING:

--CONSIDERATION OF BOTH CURRENT AND FUTURE ADMINISTRATION  
POLICY OPTIONS IN THE CONTEXT OF CURRENT PUBLIC ATTITUDES.

-- THE POTENTIAL FOR CONGRESSIONAL ACTION TO REMOVE OR  
MODIFY THE LEGISLATIVE IMPEDIMENTS WHICH HAVE HINDERED  
NORMALIZATION OF EAST-WEST COMMERCIAL RELATIONS.

-- PUBLIC ATTITUDES TOWARD EWT AND ATTITUDES OF SPECIAL  
INTEREST GROUPS, E.G., JEWISH GROUPS, LABOR (SUPPORTING  
MATERIALS: QUOTE THE FORD AND CARTER VIEWS ON EAST-WEST  
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TRADE END QUOTE).

-- THE PROSPECTS FOR GREATER COORDINATION AMONG THE WESTERN  
COUNTRIES IN THE FORMULATION OF POLICY--IN LIGHT OF THE  
RECENT U.S. INITIATIVES BEFORE THE OECD.

-- CURRENT COMMUNIST COUNTRY ATTITUDES TOWARD TRADE WITH  
THE UNITED STATES AND OTHER INDUSTRIALIZED COUNTRIES

(I.E., OPPOSITION IN CERTAIN POLICY CIRCLES TOWARD NORMALIZATION OF E-W COMMERCIAL RELATIONS; COMMUNIST OBJECTIVES VIS-A-VIS EWT).

-- READINESS OF THE COMMUNIST COUNTRIES TO MODIFY THEIR INTERNAL POLICIES, PARTICULARLY IN THE AREA OF EMIGRATION AND HUMAN RIGHTS, AND THEIR WILLINGNESS TO COMPLY WITH THE PROVISIONS OF THE HELSINKI FINAL ACT.

DECONTROL UPON RECEIPT. ROBINSON

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## Message Attributes

**Automatic Decaptioning:** X  
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